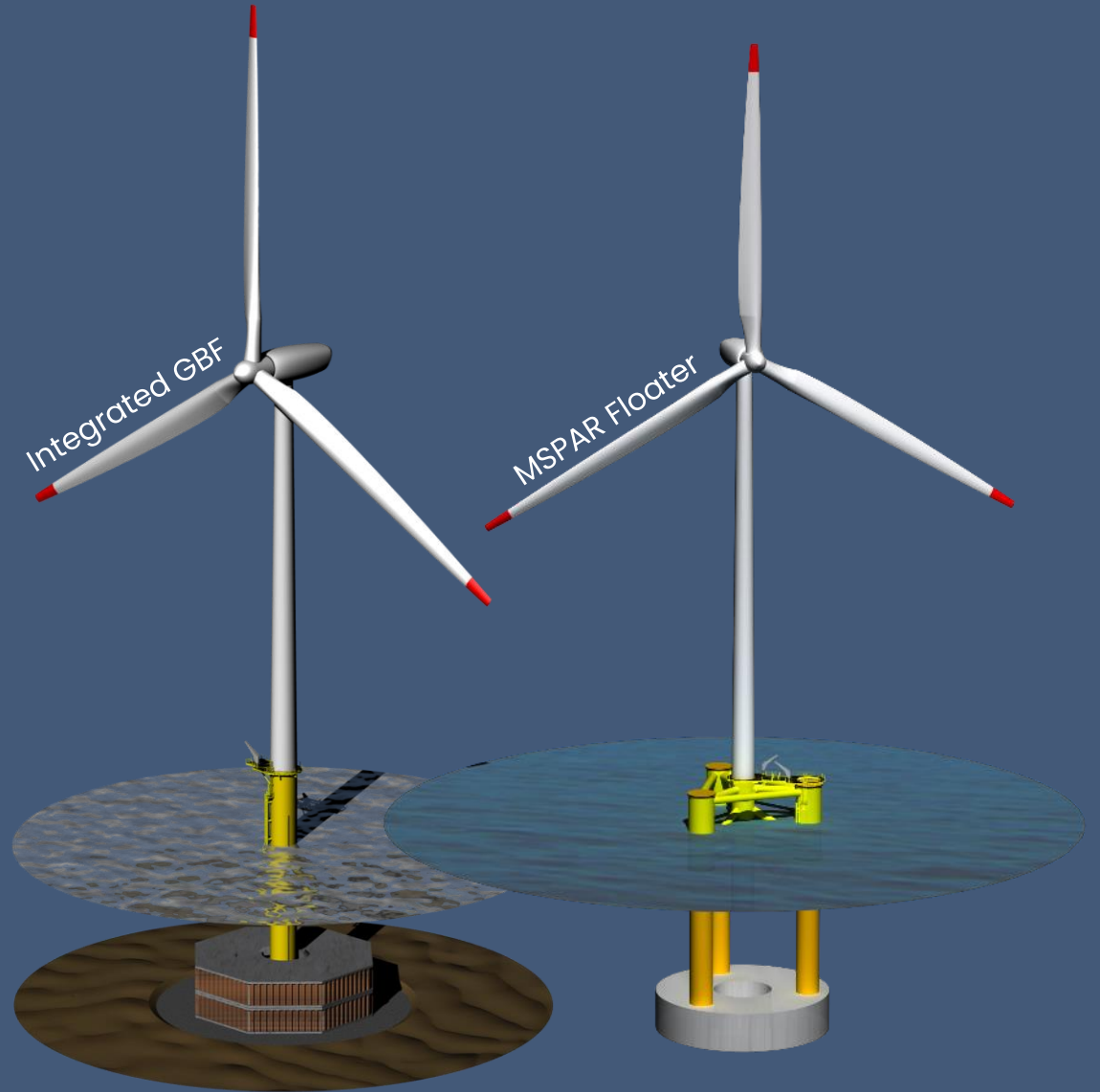


MONOBASEWIND

**OFFSHORE WIND
FOUNDATION EXPERTS**

About us

- Design & Engineering company
- Established in 2014
- Naval architecture, foundation design & engineering
- Many decades of practical experience in Offshore Oil & Gas and Offshore Wind
- 2 patented foundation designs



J.V. Korea

- Korea is (or will be) predominantly a floating wind market
- Joint Venture with strong partner Daewoo E&C
- Complementary roles
- Fast-tracked development of MSPAR technology in 3 phases
- Joint commercialization for Asian markets



Business culture

- Strong hierarchy in decision making
 - slow and according to procedure
 - Input from subordinates is appreciated during meetings
- Trust and relationships are very important – with a side note.
- Rational and humble
- Respect for seniority and authority
- Very highly educated
- Excellent understanding of 'Western culture'
- Lost in translation
- Business agents have been and still are vital
- Dress code is less formal than expected



Thank you.



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